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| **Explanation of obedience –Social-psychological factors** | | |
| **Agentic state** | Research evidence | **Other evaluation**  Real world examples  Useful applications |
| **Legitimate authority** | Research evidence | Cultural differences  A strength of legitimate authority is that it is a useful account of cultural differences in obedience. Many studies show that countries differ in the degree to which people are traditionally obedient to authority. In Australia Kilham (1974) found only a 16% obedience rate whereas in Germany Mantell (1971) found it to be 85%. This shows that in some cultures authority is more likely to be accepted as legitimate and entitled to demand obedience from individuals. So such supportive finding increase the validity of the explanation. |